

S&W Manufacturing Company, Inc. Partners with NGI to Expand Product Line

S&W Manufacturing announced its joint venture with Denmark-based company NGI. The partnership expands upon existing channels to introduce new products to meet its customers growing needs.

NGI is a manufacturer of hygienic high-end leveling products and is the only supplier of 3A/USDA certified machine feet for dairy, meat and poultry. NGI also supplies machine feet to the packaging and conveyor industries in addition to internal transport.

S&W Manufacturing, conveniently located near O'Hare airport, is a manufacturer of leveling and vibration control devices sold in the US and worldwide. President William J. Burr said: "This partnership is the right decision in order to expand our services offering customers more to meet all their needs and fill the product gap." S&W continues to focus on expanding its line of products to have a complete offering of leveling and vibration control mounts.

As NGI's master distributor of the Midwest, this joint venture now provides practical and hygienic solutions for the S&W customer base. Products are in stock and ready to ship or can be custom built. Turnaround time on products is typically less than one week, and three weeks or less for custom orders.

Both companies value customer experience and believe working together will deliver on that promise.

NGI A/S Denmark has been selling its products directly to machine builders all over the USA for more than 15 years, and is proud to be entering the S&W customer base with this agreement.

In addition to this S&W partnership that will give great wide visibility on the market, NGI has strengthened its direct local servicing of the U.S. market with three dedicated sales people being now four sales reps in the Chicago-based NGI Inc.

"We see a massive potential for leveling feet of excellent quality & finish combined with extreme customer service and immediate availability in the U.S. market," confirmed NGI CEO Jan Nygaard.

For more information, please contact Don Secor at dsecor@swmanufacturing.com or Ben Chantos at ben@swmanufacturing.com. Visit www.swmanufacturing.com.

S&W Manufacturing Company, Inc. is an American manufacturer for a wide range of leveling and vibration control devices which are distributed internally, as well as a provider for custom product manufacturing for individual customer needs.