

Come to Chicago in June for NFDA's 2023 Annual Meeting

We have a great educational program lined up for the NFDA 2023 Annual Meeting, June 13-14, at the Radisson Blu Aqua Hotel in downtown Chicago, Illinois.

Gauging the Risks Going Forward 2023-2024

Presented by Patrick Luce, ITR Economics

The US and global economies are going through turbulent times, with inflation, interest rates, consumer activity, labor shortage, market gyrations, COVID-echoes, war, and simplistic and often contradictory headlines potentially making it difficult to discern what the future will look like. It may seem impossible to plan effectively for a prosperous future given all the noise and misdirection. That is where ITR Economics comes in.

ITR Economics provides a data-driven analysis of the trends: no emotions or histrionics or political agenda. The trends will combine to show what to expect for key industries and areas of interest to the attendees.

1. Big Picture: ITR's forecast of the general economy (and specific markets if applicable) through the second half of 2023 and 2024 with an analysis of risks to the forecast
2. What to expect for commodity prices and inflation in general
3. How interest rate trends may change and what that means for businesses
4. The consumer's financial health and why it matters
5. What is going on with shortening supply chain trends
6. Why industrial demand is likely to outperform in key areas
7. What is happening in the labor market
8. How to create wealth in these market conditions
9. How to protect profits in these market conditions

State of the Industry Panel

Panelists include:

- Mike Lentini - SPIROL
- Jackie Ventura - Ventura Industrial Products
- Ed Smith - Wurth Revcar

Join our industry experts as they share their insights, challenges, and opportunities. There will be plenty of time for Q&A so bring your questions and join the discussion.

Family Business Succession Versus Selling the Family Business

Presented by Dr. James Ruetz, JPR Global Partners

Jim Ruetz will review the results of a recent two-way empirically tested Ph.D. dissertation involving family business owners and private equity investors. The study includes survey results from 118 family

business owners and 33 private equity executives, along with pre- and post-study interviews of 10 business owners and private equity executives.

The independent variables studied include Entrepreneurial Passion (Leadership) & Family Involvement (F-PEC). The dependent variables are business succession & private equity investors' interest in investing in the business. The study reveals helpful tips about creating a stronger succession strategy for your business or preparing your business for an exit strategy.

Roundtable Discussions

We will have two breakout sessions for roundtable discussions today. The first will be at 10:15 AM after the ITR presentation with Patrick Luce, and the second is at 2:15 p.m. after the Industry Update Panel Discussion. Both sessions should bring some hot topics to the forefront which will help guide the conversations in the roundtables.

For more information about the Annual Meeting, visit the Events page at www.nfda-fastener.org. Questions? Contact Jamie Adams at jamie@nfda-fastener.org or 562.400.3009.

We hope to see you at an upcoming NFDA event!

Visit www.nfda-fastener.org for more information and to register for these upcoming educational and networking events:

- May 11 - Virtual Program
- June 13-14 - Annual Meeting (Chicago, IL)
- September 28 - CEO and Executive Virtual Roundtables
- October 25-27 - The Executive Summit (Scottsdale, AZ)
- November 30 - Virtual Program
- December 14 – NFDA/YFP Virtual Holiday Party