

Kinter, a Leader in Retail Display Hardware, Builds Second Warehouse to Accommodate Growth

Kinter's 38-year history of growth and success can be measured in many ways. One of them is square feet. The company, founded by John White, chairman and CEO, started in his garage in Royal Oak, Michigan (Detroit) in 1980. Today, Kinter is pleased to announce that it has outgrown its current 115,000 sq. ft. of warehouse space at 3333 Oak Grove Avenue, Waukegan, IL where it has been headquartered since 2012. Kinter is building a new second 68,000 sq. ft. warehouse at the same location – bringing its total warehouse space to 183,000 sq. ft. The company broke ground in September 2018 and expects the new warehouse to be completed and ready for business in Spring 2019.

Kinter's need for more warehouse space is driven by significant growth, which the company attributes to a proven formula – KinterCare® customer service combined with massive in-stock inventory exceeding 10,000 different retail display hardware products plus manufacturer-direct low pricing that helps retailers save up to 15% or more versus their current suppliers.

Treating all customers like family has been essential to Kinter's growth and success. "Whether customers are looking for friendlier, more attentive service, overnight delivery on most orders, lower prices or some combination of those benefits, we believe we are positioned to deliver everything today's retailers are looking for in a retail display hardware solutions partner," White said.

The new, second warehouse represents the newest chapter in the Kinter growth story, which you can read about at kinter.com/about. "This will actually be the third warehouse we've built," comments John White. "Where possible, we've always sought to build our own space, which is something we do well, and which enables us to build the space to suit our own needs and customers' specifications."

Paul White, President, Sales and Distribution, one of nine adult children of the company's founder, enthusiastically predicts continued growth – "Over the course of our almost 40-year history, our growth formula has proven successful across verticals, across retailers of all sizes and throughout various economic cycles and conditions. The short story here is that we know what our customers want."

Headquartered in Waukegan, Illinois (a Chicago suburb one hour north of the city), Kinter is a family business obsessed with making retail display hardware easier for its customers. The company has been manufacturing and distributing retail display hardware for over 38 years. Kinter stocks over 10,000 different retail display hardware products, including ceiling systems and accessories, fasteners, cable and chain, info strips and product merchandising, sign and literature holders, display construction and rings and binder post screws. For specialized needs, Kinter can quickly design and manufacture almost any product to any specification. Learn more at kinter.com.